



classic spirit reborn

How to buy a KWE upgrade or a KWE full car



kwecars.com

Having your own car upgraded

A KWE upgrade can be anything from a mild engine overhaul to a full rebuild of suspension, brakes and steering, full body restoration and full re-trim.

We offer over 100 menu items from which you can pick and choose to suit preferences and budget. Most can be sensibly applied over a period of time making it easier to fund. Many of these items are fixed-price thus protecting you from nasty surprises at the end!

A typical process goes like this:

- You bring us the car or we can collect (in the UK), and we carry out a formal Condition Assessment. This takes 2 hours and can be done while you wait. We report back a little later with a full list of defects, categorised into 'urgent repair', 'normal repair', 'restoration and improvement' or 'optional'
- You select which items you would like attended-to or improved, we agree the basic price and start date
- At the start date you deposit with us 30% of the basic price - by cheque, internet transfer or debit card
- We start the procedure by purchasing all the parts needed and commence the work
- About 4 weeks later you deposit a further 50% of the basic price
- We complete the works and ready the car for collection
- You pay the balance and take the car - or we can deliver (in the UK)

You are welcome at any time to visit our premises to view the progress and to discuss any further requirements.

The delivery pack supplied will include a warranty statement, a CD with a large number of pictures of the work in stages, a Certificate of major works and specific information sheets for some of the fixed procedures such as how to adjust damper settings if required.

A typical works list will include:

- Full KWE suspension renewal & upgrade, engine perishables service, renewal of front seat leather, re-commission airconditioning, refurbish wheels, new tyres. This would cost in the region of £14,000



Warranty extends to the works we have carried out, for 6 months. See separate warranty statement for full terms.

Buying a KWE upgraded car

Where the customer does not already have a suitable car, KWE will purchase one on his behalf and upgrade it to his requirements. With our long experience we can usually find the right donor car quickly, and avoid buying cars which are in dubious condition or have suspect history.

The first stage is to agree the car type and colour. For the Jaguar XJS this means deciding on pre-, part-, or full-facelift body, 3.6/4.0 6 cylinder or 5.3/6.0 12 cylinder, coupé or convertible. If we can find the right colour this can make significant savings as a full respray may not be required. Some body choices are shown below:



Pre-facelift



Part-facelift



Full-facelift



Once the basics and a rough budget are established, KWE sets out to source the donor car. The customer deposits sufficient funds for us to purchase it, and the car then becomes the customer's property. We assess the car in detail and, working with the customer, develop and agree a specification for the upgrade works. These are likely to include a full suspension/brakes/steering renewal & upgrade, a mid-level engine overhaul, a full exterior respray, an interior re-trim of leather, carpet and woods, new or refurbished wheels, HID headlamps, parking sensors, audio system and so on. Cost is likely to be around £45,000, more for a convertible.

In some cases a particularly good donor car may be located and its existing colour scheme inside and out may accord with the customer, and so the cost might be as low as £30,000.

The whole process takes around 15 weeks. After the donor car purchase is complete, we ask for an initial 30% deposit to commence the works, followed by a 50% payment about 5 weeks later and then the balance on completion.



Warranty extends to the works we have carried out, for 1 year. See separate warranty statement for full terms.

Buying a full KWE car

This is the top of the range option where the customer buys a complete car from KWE to one of our two specifications - S and H-S. The H-S specification incorporates a full renewal of mechanics, electrics, paint, wheels, trim and a fully-loaded range of options. Warranty extends to the whole car, for 1 year. The customer need not become involved in the process except to specify body, engine and colour. Of course, he may still specify the options to his exact liking - or he can leave it to us.

The S specification is the same as the H-S but does not include a full respray. This option is offered as in many cases the donor car is in such good condition that a full respray is not necessary, and thus the cost is reduced substantially.

Prices:

- | | |
|--------------------------------|----------------|
| • 6 litre V12 convertible H-S: | Around £85,000 |
| • 4 litre coupé H-S: | Around £70,000 |
| • 5.3 litre V12 coupé S: | Around £65,000 |

Payment terms are 30% with order, 50% stage payment, balance on completion



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Full body restoration and special services

KWE can also undertake total body restoration where the car is stripped to its shell, then chemically dip-stripped, weld-repaired, dip-primed, painted and re-fitted. This can cost around £30,000 - an increase on the H-S spec price of around £18,000.

We can design and carry out special audio system installations, dash re-design, special sound-proofing, gearbox conversions, engine power enhancement, special exhaust systems, detailing, track-day preparation, electrical and electronic modifications and rust-protection.

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You are welcome to visit our workshops near Newbury, Berkshire, - remember you can have a Condition Assessment carried out in 2 hours (please ring beforehand) - and test drive our demonstration cars.

Please visit www.kwecars.com for more information, testimonials and case histories, or contact Chris or Theresa Knowles on 01635 30030, info@kwejaguar.co.uk.



Knowles-Wilkins Engineering (KWE) Ltd
86, Greenham Business Park, Thatcham, Berkshire, RG19 6HW
Prices INCLUDE 20% vat. This may be deducted for customers outside the EU